

# The Brainbox



The cloud-based product knowledge quiz that rapidly improves knowledge across your organisation. Available via mobile, tablet or desktop.

## HOW IT WORKS

### 1 EMAIL

Unique link emailed to each learner, inviting the user to register, personalise their profile and participate.

### 2 BROWSER

Launches in all modern browsers on company desktops, but is optimised for mobile and tablet to encourage own-device usage.

Designed to give learners the ability to do their questions on the daily commute!

### 3 PERSONALISATION

A fully personalised experience. Users can choose what days (and times) to receive questions, and pause questions while on holiday.

They can also pick their own avatars or photos.

### 4 QUESTIONS

Learner is given multiple choice questions around product knowledge. Questions are unique to the user. Number and frequency of questions is pre-determined. Question priorities can be changed to support seasonal or business needs.

### 5 FEEDBACK

Instant feedback per question. Any incorrect answers generate another question on that topic next time, allowing users to improve their knowledge on weaker areas. On completion users receive prompts for areas to review.

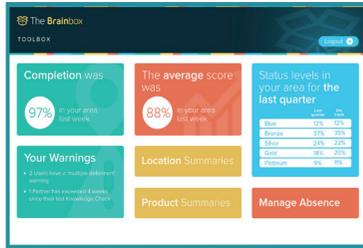
### 6 RECOGNITION

Users can track their scores and their progress to the Bronze, Silver and Gold attainment levels. This creates the opportunity to have league tables and inject some competition between individuals, teams or areas.



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## TOOLBOX



## Manager's area to access MI to inform and support

- ▶ Who's using Brainbox?
- ▶ Which product areas generate the lowest scores?
- ▶ Which teams have the highest knowledge levels?
- ▶ What questions seem to be toughest?
- ▶ Identifies knowledge gaps
- ▶ Helps to target training intervention and gives managers the opportunity to intervene and offer support.
- ▶ Provides data to support managers in 121s.

## WHY IT WORKS

Regular questions and feedback embed knowledge.



✓ Improved knowledge

Grounded in sound learning methodology. Users practice retrieval of knowledge from memory.



✓ Increased confidence to engage with customers

The quest for Gold, Silver and Bronze generates enthusiasm and peer to peer encouragement.



✓ Better supported and more motivated employees

✓ Higher sales

## FULLY CUSTOMISABLE

You can customise before launch by:

Setting the number and/or frequency of questions

Changing the colours

Adding your logo

Setting the cut-offs for the attainment levels

Setting categories for your questions

You can use the simple data import facility to:

Update your question banks

Match questions to specific user groups

Manage joiners, leavers and long-term absence

## WHAT LEARNERS SAY



Source: stats collected after 6 weeks across 350 learners

86% of users felt motivated to complete their questions each week

98% of users would recommend The Brainbox

90% of users found the registration process straightforward

90% of users wanted to do well when using The Brainbox

60% of users said they liked having the option to use their own device

92% of users found The Brainbox easy to use

" I loved the fact that we have questions on the day and time that suited our needs. "

" An excellent tool that allows you to keep knowledge alive frequently. Email is great as a prompt and timescale is great as it ensures you complete it! Keeps you updated - it's competitive and fun. "

" I like that it has the added incentive to achieve and maintain a gold status. "

" Really easy to use. Motivated me to do the questions as there was good "banter" amongst the team. Was great that it gives you the correct answer to any question you get wrong. "

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